

You Are Cordially Invited to Attend!

Aftermarket Parts for Insurers

3 Continuing Education Credits Approved by Michigan Insurance Administration

The primary course objective is to give the agent and/or adjuster a more complete understanding of Aftermarket Parts usage in the collision repair industry. Having this understanding enables insurance personnel to better serve policyholders and offset the risk and liability of insuring vehicles, potentially lowering the cost of collision claims, and reducing the number of vehicles that are deemed a total loss (through utilizing cost savings on replacement parts). By understanding the different types of non-OEM parts available, state and federal regulations, and the potential cost savings associated with the use of Aftermarket parts, the agent can more accurately inform, assist, and protect the policyholder. Some auto insurance companies offer their policyholders a choice between OEM and Aftermarket repair parts as part of an endorsement (addition to the policy that changes its terms and conditions) that includes other choices as well. Some always specify OEM parts for repairs and some use OEM parts for repairing recent model cars. By giving the agent, and ultimately the consumer the proper understanding the differences between Aftermarket parts, Remanufactured Parts, Reconditioned Parts, and OEM parts, the agents can better facilitate issues and explain consumer options associated with auto insurance.

DATE/TIME: **April 20, 2010 1:00 p.m.**
PLACE: **Dewey's Auto Body**
1111 W Green St., Hastings
INSTRUCTOR: **David Solmes, President**



Course Fee \$35.00

SPACE IS LIMITED!

For Reservations, Please Call: 269-945-4915
or online www.deweysautobody.com/training